

Media Release

Ability Sciences announces the appointment of Rob Fitzpatrick as
Commercial Advisor to its Board of Directors

FOR IMMEDIATE RELEASE

Sydney, NSW | 8 March 2021

Ability Sciences Pty Ltd is pleased to announce that Rob Fitzpatrick is joining the group as Commercial Advisor to the Board of Directors. Ability Sciences' wholly-owned subsidiary, [Ability Map Pty Ltd](#), is an Australian leader in Workforce Capability technology solutions, working with some of the globe's most recognised brands.

Rob is an experienced corporate advisor, investor, CEO and company director, with expertise in commercialisation, technology, innovation and hyper-growth businesses.

Mike Erlin – Founder & CEO of Ability Sciences stated, *"As with all of our team and partners, after meeting Rob we invited him to complete an [AbilityMap Imprint](#). His results were top-of-the-chart for the specific capabilities we needed in this critical role. Combined with his solid track-record of commercial leadership in growing businesses, we quickly determined he was the right person at the right time. Rob believes in what we've created, sees the productivity impact to business and the societal benefit of aligning human capabilities to the needs of industry. We're pleased to welcome Rob to our growing team."*

Commenting on his appointment, Rob added, *"It's a unique opportunity to work alongside Kevin Chandler – an icon of the staffing and recruitment sector – and Mike Erlin, a globally-experienced executive leader in human capital management technologies"*.

"AbilityMap injects science and rigour to the typically subjective world of recruiting, people development and internal career progression. Through individual Imprints, corporate Capability Balance Sheets and related tools, AbilityMap positively contributes to peoples' lives from the earliest stages of career counselling, and helps organisations ensure their people are in the best roles possible".

About Ability Map Pty Ltd

Launched in 2018, AbilityMap was founded with a commitment to improve human productivity and job satisfaction. The AbilityMap business intelligence platform represents a major breakthrough in people-performance analytics that provides leaders with objective, scientific insights that drive business performance.

The platform identifies the X-Factor human capabilities that business leaders want, have and need in their teams. It impacts business performance by optimising return on talent planning, acquisition, development, performance management and career progression. AbilityMap enables companies and their people to play to their strengths.

About Rob Fitzpatrick

During a career spanning three decades, Rob has represented Australia's Property and Technology sectors at the highest levels domestically and internationally. He has demonstrated capabilities in corporate strategy, sales and marketing at McKinsey & Company in Australia, Europe and Asia; telecommunications at SingTel Optus; technology innovation at shopfast.com.au and Gelion Technologies, and commercialisation of early stage research at Data61. Rob has been a foundation investor in technology based start-ups and a company director influencing technology adoption in traditional businesses.

As a CEO and senior executive, Rob has been involved in raising over A\$100M for Australian technology-based start-ups, has developed founding client relationships and established global supply chain partnerships. During his eight years at McKinsey & Company he worked with large public and private sector boards and during the past 15 years has brought these skills to Boards across a range of organisations including MLA, AARNet and Charles Sturt University.

Rob has Economics and Law degrees from the University of Sydney, a Master in Business Administration from The Wharton School at the University of Pennsylvania and is a Graduate of the Australian Institute of Company Directors. Rob is an active family man, avid traveller, ocean swimmer and surfer.

About the Founders

Kevin Chandler | Co-Founder + Chief Science Officer

Kevin Chandler, based in Sydney, is the scientist – a psychologist widely recognised and respected in Australian business for directly impacting the region's top brands. He founded and grew Chandler Macleod Group into an AU\$1B company by recruiting and placing the best people in the right jobs. His commitment to his customers' success was the catalyst behind his growth and ultimate success.

Mike Erlin | Founder + CEO

Mike Erlin, a native San Franciscan based in Sydney, is an experienced technology executive. He's built and led high performing teams for some of the most innovative human capital technology companies in the US, AUS, NZ and SE Asia. Most recently, he served as Managing Director ANZ for Cornerstone OnDemand (CSOD), a US\$2B market cap company, reorganising and leading a team that grew to become the fifth largest revenue producer globally within the organisation.

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