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## Overview:

This media release outlines the new technical partnership between Aegis Sales & Service and Breattech as a strategic expansion of Aegis's "looking after your safety" mission, the support its is providing the Mader Group and its move into emerging safety technologies.

## MEDIA RELEASE

### FOR IMMEDIATE DISTRIBUTION

Tuesday 3rd March 2026

**HEADLINE:** Aegis Sales & Service Announces Strategic Partnership to Bolster Industrial Fleet Safety

**Brisbane, QLD** – [Aegis Sales & Service](#), a leader in Australian industrial safety and technical instrumentation, is proud to announce a new international partnership with [Breattech](#), a premier South African manufacturer of advanced alcohol interlock systems.

This strategic collaboration establishes Aegis as an exclusive service and support partner for Breattech's interlock technology in Australia.

The partnership's initial focus is the support of the high-profile [Mader Group](#) fleet, a global leader in mobile equipment maintenance.

For Kimberley Nunn, General Manager of Aegis Sales & Service, this partnership is a natural extension of the company's core mission.

"Integrating advanced interlock support into our service suite aligns perfectly with our vision of 'Looking After Your Safety,'" said Ms. Nunn.

"While traditionally known for gas detection and height safety, our move into interlock technology represents our commitment to emerging safety sectors. This isn't just a new revenue stream; it's a way to engage our existing technical capabilities to provide a more holistic solution for our heavy-industry and transport clients."

Under the new agreement, Aegis Sales & Service will manage the critical repair and calibration lifecycle for Breattech interlock units.

Rather than a standard installation role, Aegis will leverage its Geebung-based technical laboratory to provide specialised maintenance.



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With a fleet of over 2,000 vehicles operating across high-risk mining and roadside environments, Mader Group relies on interlock technology to ensure the highest standards of operator safety and corporate responsibility.

Units from the Mader fleet will be uninstalled and sent to Aegis's Brisbane headquarters for precision calibration and technical repair, ensuring every device meets stringent safety standards before being redeployed into the field.

The partnership with Breathech serves as a launchpad for Aegis to represent the South African manufacturer in the broader Australian transport sector.

Beyond the initial service phase, Aegis will act as the Australian representative for Breathech's next-generation interlock models, offering new sales and integration opportunities for transport and logistics firms looking to upgrade their fleet safety.

"Our immediate priority is ensuring a frictionless service experience for Mader and their 2,000-strong fleet," continued Ms. Nunn.

"As we prove our capability in this space, we look forward to scaling this technology across Australia, helping more businesses separate drinking from driving and ensuring every worker returns home safely."

## **About Aegis Sales & Service**

Established in 1984, Aegis Sales & Service is a third-generation Australian family business specialising in safety products, technical instrumentation, and specialised maintenance.

As a Honeywell Tier 1 Platinum partner and a leader in Brisbane-based safety solutions, Aegis supports critical industries including Mining, Oil & Gas, Aviation, and Government Utilities.

To learn more, visit [www.aegissales.com.au](http://www.aegissales.com.au)

## **About Breathech**

Based in South Africa, [Breathech](http://www.breathech.com) is a global innovator in alcohol ignition interlock technology. Their systems are designed to withstand the harsh conditions of industrial and commercial environments, providing reliable breath-analysis barriers to vehicle operation for fleets worldwide.



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## **About Aegis Sales & Service**

For over four decades, Aegis Sales & Service has stood as a pillar of reliability and expertise within the Australian industrial safety landscape. Established in June 1984 by Robert and Eileen Colhoun, the business has evolved from a local family-owned operation in Brisbane into a nationwide leader in safety products, technical instrumentation, and specialised maintenance services.

Aegis Sales & Service is recognised not just for its extensive product catalog but for its deep technical capability, offering a holistic "sales and service" model that ensures Australian workers return home safely every day.

As a key supporter of industry, Aegis Sales & Service is also a major sponsor of the Queensland Operator of the Year Award at the annual [WIOA](#) exhibition, reinforcing its commitment to recognising and uplifting Australian organisations making significant contributions to workplace safety.

Today, Aegis Sales & Service, services more than 2,000 customers nationwide, ranging from small independent operators to major oil and gas organisations such as Santos, QGC and Origin Energy. Clients span the resources sector, councils and utilities, government agencies, large commercial and industrial operators, and national retail portfolios including Aldi, Qantas and Brisbane City Council.

## **They are Suppliers of:**

- Portable Gas Detection
- Fixed Gas Detection
- Height & Roof Safety Systems
- Instrumentation
- Breathalysers
- General Safety & First Aid

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