First Focus and Integris Joining Forces to Create Global Managed AI and IT Service Provider

First Focus and Integris have entered into an agreement to combine, bringing together two leading managed AI and IT services businesses across Australia, New Zealand and the United States. The transaction is subject to regulatory approval.

The move brings together two businesses that have worked closely over time and share a clear view of where the market is heading, with a similar approach to people, culture and customer relationships.

As AI reshapes how businesses operate, secure their environments and serve customers, clients increasingly need a technology partner that can combine local accountability with deeper capability, broader scale and international reach.

First Focus and Integris believe the future of managed services will be defined by three things: stronger AI capability inside service organisations, more practical AI outcomes for customers, and the ability to keep investing as the market continues to consolidate.

Together, the businesses will be better positioned to use AI across their own operations, improve service delivery, strengthen cyber security outcomes, and help customers adopt AI in practical, secure and commercially valuable ways.

For customers, the combination will deliver deeper AI expertise, stronger security capability, broader international support and best-in-class 24/7 service. For the combined group, it creates a stronger platform for continued growth in Australia and New Zealand, including both organic expansion and future acquisitions.

First Focus CEO Ross Sardi said the agreement was about building for where the market is going, not simply increasing scale.

"This is about building a stronger AI-enabled managed services business for the future. AI is changing how great service organisations operate, how customers use technology, and where value will be created over the next decade. We believe customers will increasingly want a partner that can help them adopt AI in practical ways, strengthen security, and support them across markets without losing the local relationship that matters every day.

For our customers, this means deeper capability, broader support and better outcomes. For our business, it creates a stronger platform for growth in ANZ and gives us the capacity to continue investing in innovation, talent and future acquisitions across the region.

I will continue to lead the business in ANZ and also take on the role of Chief Innovation Officer for the group, helping accelerate AI capability across the organisation and ensuring we continue to lead in how AI is applied both inside the business and in the services we deliver to customers."

Integris CEO Rashaad Bajwa said First Focus would play a central role in the combined group's long-term growth strategy in the region.

"First Focus has built a highly respected business with a strong culture and deep expertise across managed AI and IT services," said Rashaad Bajwa, CEO of Integris. "We share a common view on how the market is evolving, and together we're well positioned to deliver even greater value to customers as security and service expectations continue to rise. ANZ is an important growth market, and we're excited to support Ross and the team as they continue to scale the business."

First Focus founder Peter Paddon will remain a significant shareholder in the combined entity, while Ross Sardi and the existing executive team will continue to lead the business in the ANZ region.

Over time, the combined business is expected to unify its branding under the Integris name.

Further details will be shared following completion of the transaction, subject to regulatory approval.

About First Focus

First Focus is a managed service provider serving mid-market organisations across Australia and New Zealand. Founded in 2003, the company has grown to nearly 400 staff through a combination of organic growth and acquisitions and now supports more than 800 businesses with managed IT, cybersecurity, cloud, AI, software development, and support services.

About Integris

Integris is an international leader in managed AI and IT services, helping small to midsize businesses securely adopt and scale modern technologies to drive digital maturity. We go beyond traditional IT management by delivering strategic roadmaps that optimise operations, strengthen security and compliance, and enable real-world AI adoption that drives measurable business impact. Our goal is to transform each organisation into a smarter, more efficient digital powerhouse. By aligning infrastructure, data, and governance, we help organisations translate technology adoption into measurable operational impact. Regularly featured on the Inc. 5000 list, Integris is backed by the private equity arm of the Ontario Municipal Employees Retirement System (OMERS). Learn more at **www.integrisit.com.**

About OMERS Private Equity

OMERS Private Equity manages investments globally on behalf of OMERS, one of Canada's largest defined benefit pension plans, with C$145.2 billion in net assets as of December 31, 2025, including approximately C$25.6 billion in net private equity investment asset exposure. The Buyout team invests across industrials, healthcare, business services and technology, deploying an evergreen capital base to partner with strong management teams and transform good companies into industry leaders. For more information, please visit www.omersprivateequity.com