



Press Release

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Zero Payments appoints Industry Veteran, Andrew Paynter as CEO to drive next phase of Growth

Zero Payments, a trusted partner for Australian small to medium enterprises in retail and hospitality, has announced the appointment of **Andrew Paynter** as its new Chief Executive Officer, effective 18 March 2026. Drawing on deep experience in the payments and technology sector, Paynter brings a wealth of experience in building and leading high-performing teams to help Australian businesses streamline their operations and thrive in a competitive market. Paynter's extensive background spans product development, commercial strategy, and operational leadership across businesses at the forefront of the digital payments landscape. He is passionate about taking payments further than the transaction – transforming payments from a cost to be managed into strategic infrastructure that unlocks data, drives cashflow, and creates differentiated customer experiences. Paynter is committed to advancing Zero Payments' vision of independent, outcome-led advice that helps Australian businesses go further than rates, terminals, and short-term thinking.

"Zero Payments has built something genuinely special – a business that puts merchants first and delivers real value in a space that's often overcomplicated. I'm energised to be here and already working with the team, our partners, and our customers to take this business further." – **Andrew Paynter, CEO, Zero Payments**

The appointment marks a pivotal moment as Zero Payments accelerates its strategy of taking payments further – moving beyond rates and terminals to position payments as critical business infrastructure that generates data, insight, and long-term growth. Co-Founder and Director Lucius Orsini said the company's approach has always been grounded in independent advice and outcomes, not products.

"Our rapidly growing team of expert market consultants across the country has enabled us to deliver even greater value, personalised support, and innovative payment solutions for our partners. This growth means we can be closer to our customers nationwide and adapt quickly to their diverse business needs. Our team's dedication was recognised last year when we were honoured with the inaugural Tyro Titan of the Year Award – one of Tyro's highest accolades for outstanding innovation and value creation. Together, we're not just keeping pace with change – we're leading it, and we remain committed to helping Australian businesses succeed with world-class technology and service."

– **Lucius Orsini, Co-Founder & Director, Zero Payments**

About Zero Payments

Founded in 2007 by Lucius Orsini and Dom Berry, Zero Payments brings over 50 years of combined industry expertise to the Australian market. Zero Payments provides secure, flexible and reliable payment solutions that help streamline business processes to deliver a faster, simpler, and more convenient experience for customers. The company serves businesses across retail, hospitality, and enterprise – offering independent advice, outcome-led architectures, and payments infrastructure designed to take businesses further than the transaction. Zero Payments believes payments should work harder: fuelling the top line, strengthening the bottom line, and unlocking data and insights that drive long-term growth.

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